

“Key Considerations for Dark Fiber Agreement Negotiations,” *RCR Wireless News*

Publications

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By: Zeb C. Zankel

In an article for *RCR Wireless News*, Partner Zeb Zankel discusses how businesses can ensure their dark fiber agreements fit their short- and long-term business objectives while minimizing risk. The article analyzes several considerations for organizations entering these agreements, including agreement structuring, pricing, and specific rights of termination.

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Zeb helps companies build, access, operate and maintain communications networks and services through results-driven representation in regulatory, litigation, and transactional matters. A committed and driven communications regulatory lawyer, he gives clients timely and practical advice on thorny regulatory matters, handles state and local regulatory proceedings, and litigates disputes for telecommunications, broadband, and other communications sector clients of all sizes.

Related Attorneys



Zeb C. Zankel

Partner
zzankel@jenner.com
+1 628 267 6812

Related Capabilities

Communications, Internet, and Technology

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