

## Trey Hanbury

**Partner**

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He / Him

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**Areas of Focus**

Communications, Internet,  
and Technology

Antitrust and Competition  
Law

AI Task Force

Hedge, Investment, and  
Private Equity Funds

Post-*Chevron* Task Force



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### Overview

**Trey Hanbury represents terrestrial and satellite companies on regulatory, transactional, and policy matters spanning the communications industry. His work includes acquiring and optimizing wireless spectrum and orbital resources, securing regulatory approvals for mergers and transactions, and counseling clients through complex proceedings. Co-Chair of the firm's Band 1-ranked Communications, Internet, and Technology Practice, Trey is recognized by *Chambers USA* for his work in Telecom, Broadcast & Satellite.**

Trey's clients include wireless, satellite, internet, media, and telecom companies, as well as tech startups. His work spans spectrum allocation and licensing, mergers and acquisitions, regulatory compliance, Team Telecom approvals, and domestic and international communications policy, including 5G deployment and satellite constellations. He represents clients before the Federal Communications Commission (FCC), National Telecommunications and Information Administration (NTIA), National Oceanic and Atmospheric Administration (NOAA), the White House, and Congress. He counsels clients on strategy, translates technical and regulatory complexity into practical business guidance, and handles proceedings that require both advocacy and policy expertise.

Trey brings nearly 30 years of telecom industry experience across government, business, and law. He served as Director of Government Affairs at Sprint and held policymaking positions at the FCC, including Special Counsel in the Office of General Counsel on wireless matters.



Clients need counsel who can make complex regulations actionable and translate technical reasoning into persuasive arguments for regulators and policymakers.”

## **Areas of Focus**

- Communications, Internet, and Technology
- Antitrust and Competition Law
- AI Task Force
- Hedge, Investment, and Private Equity Funds
- Post-*Chevron* Task Force
- Tariff Task Force
- Critical and Emerging Technologies
- Space

## **Representative Matters**

- Won regulatory and legislative approval of a major transaction in the wireless communications sector.
- Provided regulatory counsel in support of multi-billion dollar sale of 5G wireless broadband spectrum.
- Led a multi-disciplinary team in support of expanded operating authority for wireless communications.
- Counseled satellite clients on spectrum-rights strategies and supported regulatory reform in the sector.

## **Credentials**

### **Admissions**

- District of Columbia, 1997
- Virginia, 1996

### **Education**

- University of Virginia School of Law, JD, 1996
- University of Virginia, BA, with high distinction, 1992

## **Service / Recognition**

### **Awards**

- Capital Pro Bono Honor Roll, 2022, 2024-2025

- *Chambers USA*, Telecom, Broadcast & Satellite (District of Columbia), 2018-2026; Telecom, Broadcast & Satellite (District of Columbia), Recognised Practitioner, 2017
- *Legal 500 US*, Media, Technology, and Telecoms: Telecoms and Broadcast: Regulatory, 2013-2021; Media, Technology, and Telecoms: Telecoms and Broadcast: Transactional, 2014, 2016-2018, 2021
- *The Best Lawyers in America*, Communications Law, 2024, 2026